



# BI-STATE NEWS

NEWSLETTER FOR THE ASSOCIATION OF BI-STATE MOTOR CARRIERS

## Member Spotlight: Glendale Warehousing Corporation

While most people have heard the phrase “the sweet smell of success,” one might be hard-pressed to define what it is— unless they’ve paid a visit to one of the warehouses owned by [Glendale Carriers & Warehousing](#) in Edison. Glendale now boasts the largest single spice facility in the U.S., where you’ll find pallets stacked floor to ceiling with a seemingly endless variety of spices imported from all over the world. And, despite the state-of-the-art ozone filtration system that ensures high air quality in and around their food-grade facilities, the aromas of anise, sage, curry and cardamom make for an intoxicating mix.

Founded in 1977 by James Collette, Sr., Glendale Carriers started out as a small trucking company based in Glendale, NY. As the company grew, they expanded into warehousing, moving to College Point, and later, Red Hook. James’ son Frank began helping with deliveries and warehousing during his teen years, and after graduating college in 1986 with a degree in accounting, Frank joined his father’s business full-time. In 1990, they expanded into spice warehousing, and the business grew quickly.



Frank Collette with sons James and Mike at Glendale’s business office in Edison, NJ

Glendale Carriers moved to Export Street in 1995, in the heart of the port area. By 1997, James handed the reins over to Frank, and the father-of-five began running the family’s business on his own. He wasn’t alone for long, though; his three sons soon started helping out during the summer months, unloading pallets in the warehouse. “I made them all start out with the chilies,” says Frank—a notoriously difficult spice to handle, requiring protective measures such as long sleeves, gloves, and even respirators to avoid breathing in the burning hot vapors given off by the peppers. “If they wanted to get into the business, they needed to learn from the bottom up,” explains Frank, “and I wanted them to try the hardest thing.”

His sons rose to the challenge, and today, James, Mike and Matthew all work alongside their father at the company’s headquarters, now located in Edison, NJ. Once the third generation of Collettes came on board, the company’s success surged. “That was when the business really took off,” Frank says. “It’s a true family operation; they’re young, ambitious, and eager to see this company grow even further.”



Frank Collette with son Matt at one of their warehouses

Although Glendale already has more 300,000 square feet of warehouse space, they’re looking to purchase another building to keep up with customer demand—something which Frank is quick to credit to his hard-working young staff. “Whenever I put forth ideas to go for more business, they’re on board,” he says. “We’ve also been able to embrace new technologies, which has helped us become more productive.”

Looking ahead to the future, Glendale has purchased new chassis and updated equipment in order to handle their expanding customer base. Another challenge is staying on top of the ever-changing FDA regulations that govern the

food industry. Fortunately, his role as an Executive Board member of the American Spice Trade Association “has helped us stay significantly more aware of the regulatory compliance issues we need to be cognizant of,” says Frank. “Being an active member of ASTA helps us stay ahead of the curve.”

In 2017, Glendale will celebrate 40 years of success in the transportation business, but the more impressive accomplishment lies in the enduring family ties that are sure to keep the company going strong for many years to come.

*Glendale Warehousing Corporation provides transportation and warehouse distribution services to the food and spice community throughout the Tri-State area. For more information, visit [www.glendalewarehouse.com](http://www.glendalewarehouse.com).*

